

## Message Text

UNCLASSIFIED

PAGE 01 MONTRE 02083 231728Z

64

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

----- 008377

R 231557Z DEC 75

FM AMCONSUL MONTREAL

TO USDOC WASHDC

INFO SECSTATE WASHDC 7131

UNCLAS MONTREAL 2083

E. O. 11652: N/A

TAGS: BGEN, CA

SUBJ: PRIVATE TRADE OPPORTUNITY

1. 122/04/P0044

2. 122375

3. E. TOLMAN

4. 122 CANADA

5. M D

6A. WRITE, PHONE, CABLE

6B. PAUL GARNEAU, SALES MANAGER

6C. SENNECO LTD.

3650 LOSCH BLVD.

ST. HUBERT, QUEBEC

7. TELEPHONE: (514) 656-5420

8. --

9. 101-102-112 9A. DIRECT SALE AND REPRESENTATION

10. DESCRIPTION

2211121-0000. COTTON DUCK, NUMBERS 5 THROUGH 8, WIDER THAN

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24 INCHES

2211129-0000. COTTON DUCK, NUMBERS 4, 5 AND 10, WIDER THAN 24 INCHES; AND NUMBER 15 WIDER THAN 24 INCHES.

2211123-0000. COTTON DUCK, NUMBERS 9 THROUGH 12, WIDER THAN 24 INCHES

SENNECO LTD. IS BOTH A MANUFACTURER OF CANVAS GOODS AND A DISTRIBUTOR OF COTTON DUCK. ANNUAL SALES EXCEED \$2 MILLION. OVER 35 EMPLOYEES, INCLUDING SALES FORCE. SALES TERRITORY COVERED BY SALES REPRESENTATIVES: PROVINCE OF QUEBEC, EASTERN ONTARIO, AND THE MARITIME PROVINCES.

SENNECO LTD. PRESENTLY SEEKS U.S. SUPPLIES OF THE FOLLOWING: COTTON DUCK, NUMBERS 4-6-8-10 IN WIDTHS FROM 36 TO 120 INCHES, AND NUMBERS 10-12-15 OUNCE P.S.Y. DUCKS IN WIDTHS FROM 36 TO 60 INCHES. ESTIMATED ANNUAL SALES POTENTIAL OF IMPORTED PRODUCTS: OVER \$500 THOUSAND.  
HARPER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 23 DEC 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
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**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
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**Office:** ACTION EUR  
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**Original Handling Restrictions:** n/a  
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**Review Action:** RELEASED, APPROVED  
**Review Authority:** KelleyW0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 24 NOV 2003  
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**Review History:** RELEASED <24 NOV 2003 by ReddocGW>; APPROVED <14 JAN 2004 by KelleyW0>  
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**TAGS:** BGEN, CA  
**To:** COM  
**Type:** TE  
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